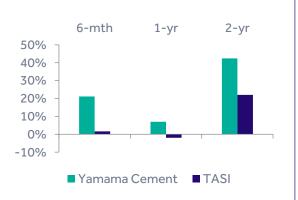
| Market Data        |                 |
|--------------------|-----------------|
| 52-week high/low   | SAR 38.40/28.80 |
| Market Cap         | SAR 7,501 mln   |
| Shares Outstanding | 203 mln         |
| Free-float         | 83.85%          |
| 12-month ADTV      | 259,941         |
| Bloomberg Code     | YACCO AB        |



## Prices Boost Revenues

## February 24, 2025

| Upside to Target Price  | (5.3%) | Rating        | Neutral   |
|-------------------------|--------|---------------|-----------|
| Expected Dividend Yield | 2.7%   | Last Price    | SAR 36.95 |
| Expected Total Return   | (2.6%) | 12-mth target | SAR 35.00 |

| Yamama Cement    | 4Q2024 | 4Q2023 | Y/Y  | 3Q2024 | Q/Q | RC Estimate |
|------------------|--------|--------|------|--------|-----|-------------|
| Sales            | 370    | 225    | 65%  | 285    | 30% | 327         |
| Gross Profit     | 158    | 80     | 97%  | 124    | 28% | 134         |
| Gross Margins    | 43%    | 36%    |      | 43%    |     | 41%         |
| Operating Profit | 135    | 58     | 132% | 104    | 30% | 113         |
| Net Profit       | 123    | 53     | 133% | 98     | 26% | 104         |

(All figures are in SAR mln)

- Yamama's 4Q sales were recorded at SAR 370 mln (+65% Y/Y, +30% Q/Q), better than our expectations, on higher-than-expected prices. Y/Y revenue growth was supported by a +35% Y/Y increase in ASP to SAR 202/ton vs our estimate of SAR 180/ton, coupled with a +22% growth in volumes sold to 1,832 tons, coming in-line with our 1,816 ton estimate. The sequential incline was also attributed to +9% higher prices and +19% higher volumes sold, resulting in a +25% growth in full-year revenues to SAR 1,173 mln, driven by prices despite lower sales volumes.
- Gross profit for the quarter increased by +97% Y/Y and +28% Q/Q to SAR 158 mln on higher prices despite a +21% Y/Y and +11% Q/Q incline in cost per ton to SAR 116/ton, coming in higher than our SAR 106/ton estimate. This resulted in a gross margin of 43%, compared to 36% last year and 43% in previous quarter, higher than our 41% estimate.
- OPEX came in at SAR 22.6 mln, up +3% Y/Y and +14% Q/Q, exceeding our SAR 21.4 mln estimate, leading to an operating margin of 36.5% versus 26.0% last year and 36.4% in previous quarter.
- 4Q net profits surged by +133% Y/Y and +26% Q/Q to SAR 123 mln, beating both the SAR 107 mln market consensus and our estimate of SAR 104 mln. The company announced a DPS of SAR 1.00 for the year, yielding 2.7% at the last price. We maintain our Neutral stance but increase the target price to SAR 35.00 per share.

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## Disclaimer

# Stock Rating

| Buy  | Neutral  | Sell                                 | Not Rated                |
|--|--|--------------------------------------|--------------------------|
| Expected Total Return<br>Greater than +15% | Expected Total Return<br>between -15% and +15% | Expected Total Return less than -15% | Under Review/ Restricted |

The expected percentage returns are indicative, stock recommendations also incorporate relevant qualitative factors For any feedback on our reports, please contact research@riyadcapital.com

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